

Assisted Living/Senior Living Buying Guide



Master's *Transportation Inc.*



Master's Transportation works with Assisted Living/Senior Living facilities across the country. We offer a large selection of ADA equipped vehicles in a variety of configurations to meet the needs of your residents. We keep new mobility vehicles in stock and have a variety of used ADA equipped vehicles available as well.

We look forward to helping you select the perfect vehicle for your needs.

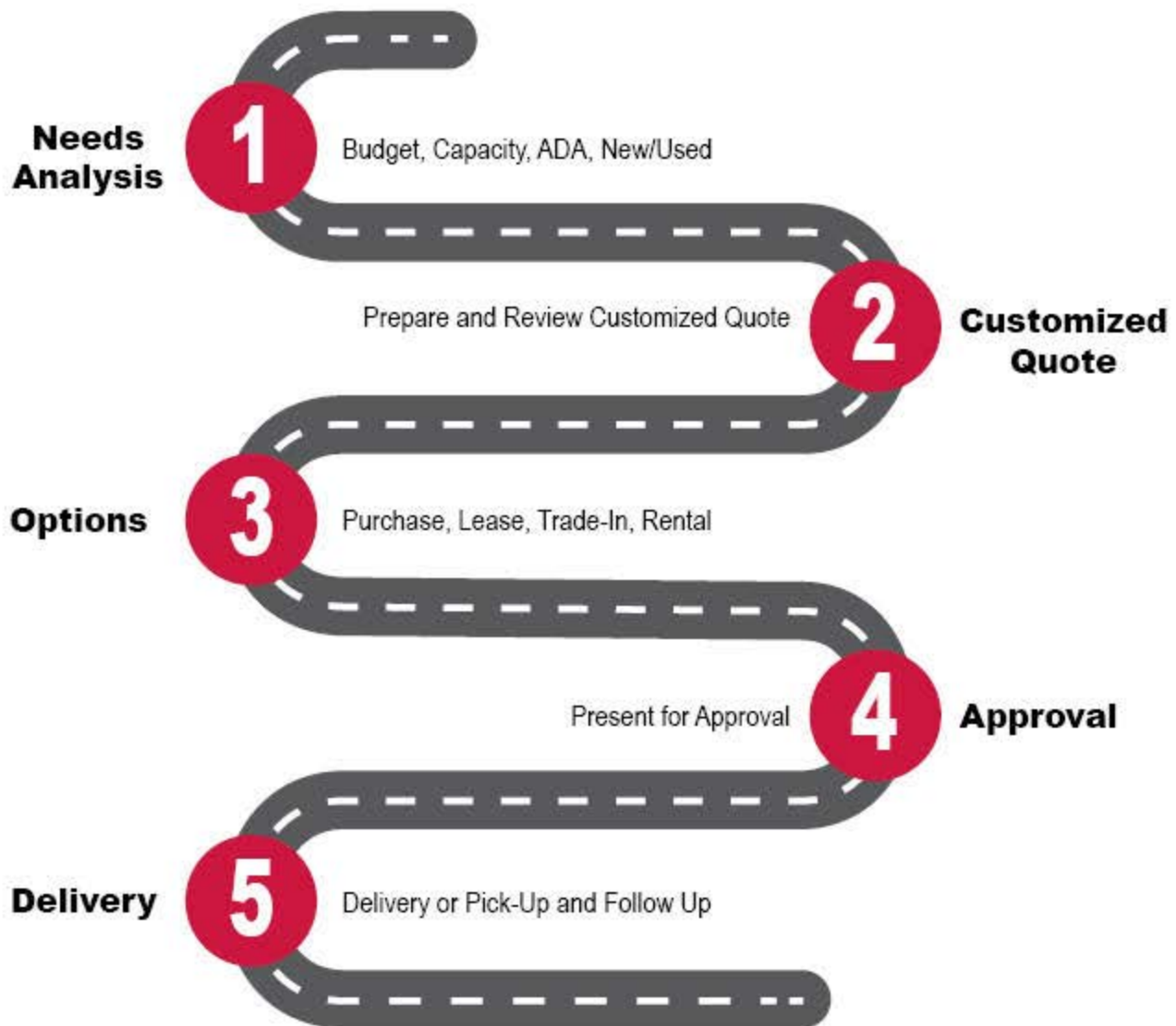
Moving People Forward



Assisted Living Bus Buying Guide

Master's is committed to ensuring you receive the right vehicle based on your needs.

Our process ensures your satisfaction through the steps outlined here.



Delivery is just the beginning. We will continue to provide you with outstanding service throughout the life of your vehicle. We're just a phone call away.

Master's Transportation has decades of experience selling, leasing, and renting shuttles, buses and vans to Assisted Living/Senior Living Facilities across the country. Let's begin with some helpful tips to get your vehicle buying process started in the right direction.

WHAT ARE THE NEEDS OF MY ORGANIZATION?

Identifying the needs of your facility is the most important step of purchasing a vehicle. Buying a new or used bus or shuttle is a big decision and finding one that fits your needs is a top priority. Questions to ask yourself include: What is our budget? What capacity are we needing? What ADA features do we require?

SHOULD WE BUY NEW OR USED?

Once you have narrowed down the specification of the vehicle your organization is needing, considering new and used options is the next step. At Master's Transportation we have many new stock units that come equipped with standard safety features and comfort amenities like rear luggage storage, back up alarm, and public address system. We also carry many high quality and well-maintained used vehicles. Our new vehicles provide highly desirable features, warranties, and low or no miles; while our high quality used buses and shuttles are a great option for payment sensitive buyers or buyers with a specific price point in mind.

CAN WE TEST DRIVE THE VEHICLE BEFORE MAKING A DECISION?

Yes! We encourage you to test drive the vehicle to ensure it meets your needs and is a good fit. Be sure to have someone ride in the vehicle to experience what it will feel like for your passengers. Having a full understanding of the vehicle(s) in consideration will assist in the decision-making process.

WHAT IS THE DIFFERENCE BETWEEN LEASING AND PURCHASING?

Master's Transportation offers many options for financing your next bus or shuttle. Navigating the choices can be confusing and unfamiliar but as leaders in the industry with an in-house financing-department, we possess the tools and know-how to get you moving. Leasing a vehicle offers more flexibility than purchasing if you only need a vehicle part of the year or are interested in walking away from the vehicle at the end of the lease and acquiring something newer. Leasing offers you a simple and easy way to ensure you have a new vehicle rotating into your fleet every 3-6 years. We have 3 options for leasing detailed on the next page. Purchasing a bus or shuttle provides the owner with options with respect to how long they keep the vehicle, how many miles they drive, when they want to replace it with a different bus and more. We can help with titling and tagging your new vehicle if desired. Whichever your choice, we look forward to helping you navigate this experience.

DO YOU OFFER GRAPHICS OR LETTERING FOR YOUR VEHICLE?

Yes! As part of our whole vehicle experience, we offer installation and design of graphics and lettering including full vehicle wraps to ensure that your new vehicle properly represents your organization and image.

OUR ORGANIZATION ISN'T LOCATED NEAR ANY OF YOUR LOCATIONS, ARE YOU ABLE TO DELIVER?

We can arrange to have your vehicle delivered to your facility if needed.



New Vehicles



Dodge Grand Caravan



Ford Transit Side Entry



Dodge ProMaster Rear Entry
Full Sized Van



8 Passenger + 4 Wheelchair Shuttle



12 Passenger + 2 Wheelchair Shuttle



20 Passenger + 2 Wheelchair Shuttle

RELIABLE USED VEHICLES

Master's Transportation takes pride in caring for and maintaining its used vehicles. Our used inventory includes vehicles ranging in capacity from 5-35 passengers and 25,000 to 75,000 miles. Many ADA-equipped vehicles are available. Please contact us for our most up-to-date availability.

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Master's Transportation offers a variety of lease and finance options to assist you in financing the vehicle you desire for your organization.

In addition to offering financing options, Master's can handle all of your additional requests including:

- Graphics added to the outside of your vehicle, including full-vehicle wraps
- Technology Additions: GPS tracking to monitor route consistency, track passenger counts, pre/post trip inspection to ensure DOT compliance and maintenance alerts, surveillance cameras
- Entertainment Packages: TVs, DVD player, Wi-Fi enabled for passenger use
- Vehicle Tag and Titling
- Training Programs
- Maintenance Assistance

We want to make sure your vehicle is a comfortable and safe ride for your passengers and fully represents your organizations image. Please reach out to us for more details on any of the financing options or additional requests you think may be a good fit for your organization. We look forward to serving you!

Rental/Short Term Lease

- Equipment is provided; lessee operates vehicle
- Vehicles arrive licensed and with DOT stickers
- Delivery available
- Flexible terms allow for weekly and/or monthly commitments

Operational Lease

- Equipment is provided; lessee operates vehicles
- Licensing options available
- Vehicles can be wrapped
- 9 month leases are available
- Equipment does not reflect on your balance sheet
- Walk away from your equipment at lease expiration with no obligations
- Equipment may be purchased at lease expiration as well

TRAC Lease

- Equipment does not reflect on your balance sheet
- Lower rates available due to depreciation kept by the lessor
- Zero-Down payment available (depending on credit and payment)
- Purchase your equipment at an agreed upon residual at lease expiration or walk away
- Sales tax is billed monthly

Purchasing

- Check, cashier's check, cash, wire transfer payments accepted
- Trade-in value assessment
- Additional and extended warranties available
- Ask about dealer rebates for new vehicles



Locations



Current Locations

Future Locations

OUR LOCATIONS

Hot Springs, AR 4364 Malvern Rd. Hot Springs, AR 71901 501-262-9714	Phoenix, AZ 3400 E. Sky Harbor Blvd. Phoenix, AZ 85034 800-783-3613	Bay Area, CA 5492 Newpark Mall Rd. Newark, CA 94560 800-783-3613	San Diego, CA 8929 Aero Dr., Suite E San Diego, CA 92123 800-783-3613	Denver, CO 1011 S. Huron St. Denver, CO 80223 303-627-4100	Branson, MO 171 Shady Oak Rd. Ozark, MO 65271 417-443-2207	Kansas City, MO 800 Quik Trip Way Belton, MO 64012 800-783-3613
St. Louis, MO 11140 Old Saints Charles Rd. Saint Ann, MO 63074 800-783-3613	Kearney, NE 3710 Central Ave., Suite 5 Kearney, NE 68847 308-236-6363	Portland, OR 3901 SE Naef Rd. Portland, OR 97267 800-783-3613	Dallas, TX 1221 W Airport Fwy. Bldg. 1, Suite 201 Irving, TX 75062 800-783-3613	Houston, TX 12509 Gulf Fwy. Houston, TX 77034 800-783-3613	San Antonio, TX 9800 Airport Blvd. San Antonio, TX 78216 800-783-3613	

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Our Core Values:

- We Relentlessly Pursue Excellence
- We Demand a Culture of High Integrity
- We Have a Positive, Can-Do Attitude
- We Are Solution Oriented

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