

## Church Transportation Guide



# Master's *Transportation Inc.*



**Master's Transportation has long-standing relationships with churches throughout the United States. We understand your needs and work closely with you to make the selection of a bus a positive experience.**

**Thank you for the opportunity to evaluate how we are able to serve you.**

**Moving People Forward**

## Who We Are

The true test of our exceptional customer service is our return rate on future purchases and rentals from our existing clients. Our client referrals provide a key component to our success.

Our expansive rental operations, the variety of rental vehicles we offer and the ability to rent from us on a daily basis to a seasonal basis establishes us as the rental leader in our industry.

With over 30 years of experience, our mission is to provide quality passenger shuttles of exceptional value from the best manufactures to our clients.

We strive to deliver shuttle solutions to fit your specific needs and establish a long term partnership. You will notice this difference from the moment you are connected with one of our sales professionals who will act as your consultant and will guide you through the process. Exceptional customer service isn't just something our clients have come to expect- it's what fuels our company.

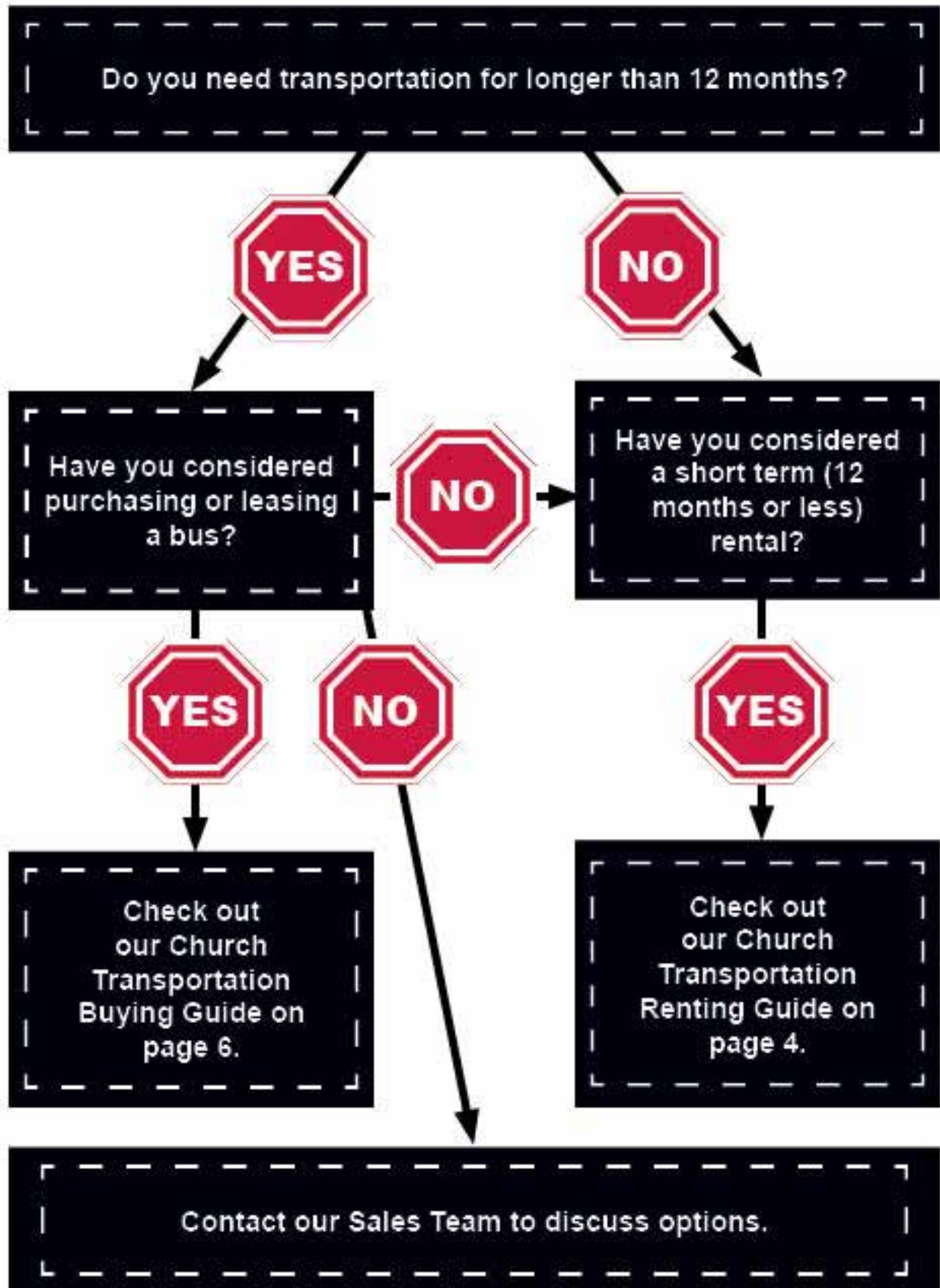
Whether you are renting, purchasing or leasing, we go the distance to make sure that we have tailored your vehicle to your needs while providing you with exceptional value.







# Church Transportation Decision Guide





# Rental Vehicles



**Ford Transit Vans**



**Mercedes Benz Sprinters**



**12 Passenger + 2 Wheelchair Shuttles**



**15 Passenger Shuttles**



**25 Passenger Shuttles**



**28-32 Passenger Shuttles**



**35 Passenger Shuttles**



**School Buses**

**Master's Transportation offers you the flexibility to rent 12–35 passenger shuttles. You can rent for a day, a week or any amount of time you need! If your current shuttle needs service, bring it into one of our service facilities, and drive away with a rental while we repair your shuttle.**

**We can also help arrange delivery, if needed.**

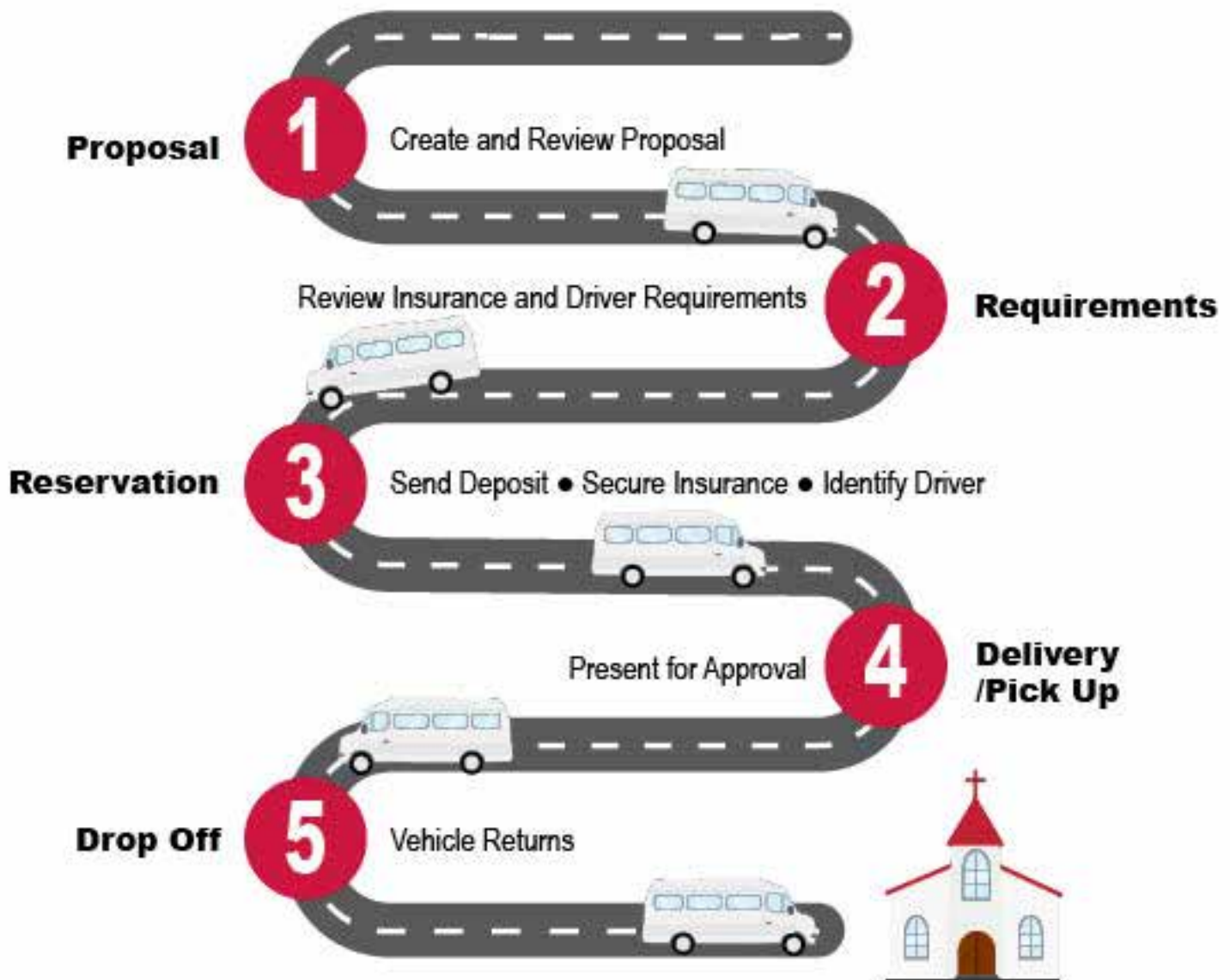
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# Church Transportation Renting Guide

Master's is committed to ensuring you receive the right vehicle based on your needs.

Our process ensures your satisfaction through the steps outlined here.



Delivery is just the beginning. We provide emergency roadside assistance information to make certain you are covered throughout your trip.





# Used and New Vehicles



14 Passenger Shuttle - USED



15 Passenger Shuttle - NEW



16 Passenger + 2 Wheelchair Shuttle - USED



25 Passenger Shuttle - NEW



25 Passenger Shuttle - USED



38 Passenger Shuttle - NEW

## RELIABLE USED VEHICLES

Master's Transportation takes pride in caring for and maintaining its used vehicles. Our used inventory includes vehicles ranging in capacity from 6-72 passengers and 3,000-162,000 miles. Many ADA-equipped vehicles are available. Please contact us for up-to-date available.



12 Passenger + 2 Wheelchair Shuttle - NEW

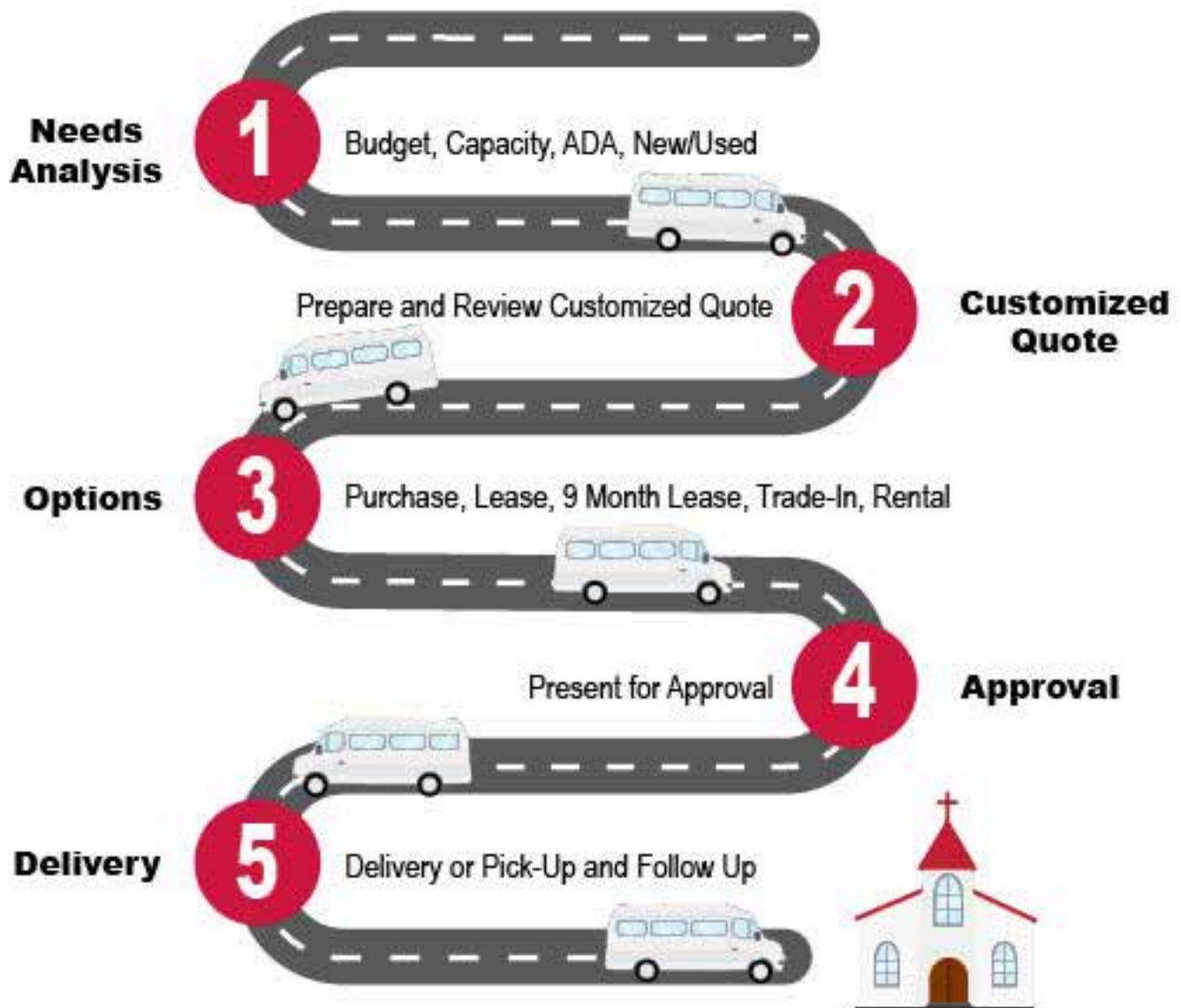
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# Church Transportation Buying Guide

Master's is committed to ensuring you receive the right vehicle based on your needs.

Our process ensures your satisfaction through the steps outlined here.



Delivery is just the beginning. We will continue to provide you with outstanding service throughout the life of your vehicle. We're just a phone call away.





# Financing Options



Master's Transportation understands the budget constraints that businesses may face. We offer multiple flexible leasing options to ensure you are able to get the bus you need.

**In addition to offering financing options, Master's can handle all of your additional requests including:**

- Graphics added to the outside of your vehicle, including full-vehicle wraps
- Technology Additions: GPS tracking to monitor route consistency, track passenger counts, pre/post trip inspection to ensure DOT compliance and maintenance alerts; Surveillance cameras
- Entertainment Packages: TVs, DVD player, Wi-Fi enabled for passenger use
- Vehicle Tag and Titling
- Training Programs
- Maintenance Assistance

We want to make sure your vehicle is a comfortable and safe ride for your passengers and fully represents your organizations image. Please reach out to us for more details on any of the financing options or additional requests you think may be a good fit for your organization. We look forward to serving you!

## Rental/Short Term Lease

- Equipment is provided; lessee operates vehicle
- Vehicles arrive licensed and with DOT stickers
- Delivery available
- Flexible terms allow for weekly and/or monthly commitments

## Operational Lease

- Equipment is provided; lessee operates vehicles
- Licensing options available
- Vehicles can be wrapped
- 9 month leases are available
- Equipment does not reflect on your balance sheet
- Walk away from your equipment at lease expiration with no obligations
- Equipment may be purchased at lease expiration as well

## TRAC Lease

- Equipment does not reflect on your balance sheet
- Lower rates available due to depreciation kept by the lessor
- Zero-Down payment available (depending on credit and payment)
- Purchase your equipment at an agreed upon residual at lease expiration or walk away
- Sales tax is billed monthly

## Purchasing

- Check, cashier's check, cash, wire transfer payments accepted
- Trade-in value assessment
- Additional and extended warranties available
- Ask about dealer rebates for new vehicles





**Master's Transportation has decades of experience selling, leasing, and renting shuttles, buses and vans to churches all across the country. Let's begin with some helpful tips to get your vehicle selection process started in the right direction.**

## **WHAT ARE THE NEEDS OF MY ORGANIZATION?**

Identifying the needs of your organization is the most important step of purchasing a vehicle. Buying a new or used bus or shuttle is a big decision and finding one that fits your needs is a top priority. Questions to ask yourself include: What is our budget? What capacity are we needing? What ADA features do we require?

## **WHY SHOULD WE CONSIDER RENTING?**

Many of our customers only need the vehicles for a few weeks or months out of the year. If this is your situation, a long term rental may be a more affordable option.

## **SHOULD WE BUY NEW OR USED?**

Once you have narrowed down the specification of the vehicle your organization is needing, considering new and used options is the next step. At Master's Transportation we have many new stock units that come equipped with standard safety features and comfort amenities like rear luggage storage, back up alarm, and public address systems. We also carry many high quality and well-maintained used vehicles. Our new vehicles provide highly desirable features, warranties, and low or no miles; while our high quality used buses and shuttles are a great option for payment sensitive buyers or buyers with a specific price point in mind.

## **CAN WE TEST DRIVE THE VEHICLE BEFORE MAKING A DECISION?**

Yes! We encourage you to test drive the vehicle to ensure it meets your needs and is a good fit. Be sure to have someone ride in the vehicle to experience what it will feel like for your

passengers. Having a full understanding of the vehicle(s) in consideration will assist in the decision-making process.

## **WHAT TYPE OF INSURANCE DO WE NEED TO RENT A SHUTTLE?**

- 1.) Required liability insurance:
  - \$1,000,000 for 12-25 passenger shuttles
  - \$5,000,000 for 35 passenger shuttle and school buses
- 2.) Required physical damage insurance:
  - \$55,000 for 12-15 passenger shuttles
  - \$65,000 for 25 passenger shuttles
  - \$70,000 for school buses
  - \$95,000 for MBZ Sprinters
  - \$150,000 for 35 passenger shuttles
- 3.) Must be in the name of the person/ organization signing the rental agreement.
- 4.) Certificate of insurance must name MaTran, Inc. - 800 Quik Trip Way, Belton, MO 64012 as:
  - Additionally insured
  - Loss payee
  - Certificate holder

## **DO YOU OFFER GRAPHICS OR LETTERING FOR YOUR VEHICLE?**

Yes! As part of our whole vehicle experience, we offer installation and design of graphics and lettering including full vehicle wraps to ensure that your vehicle properly represents your organizations and image.

## **OUR CHURCH ISN'T LOCATED NEAR ANY OF YOUR FACILITIES, ARE YOU ABLE TO DELIVER?**

We can arrange to have your vehicle delivered to your facility if needed.





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**Master's**  
*Transportation Inc.*

### **Our Core Values:**

- We Relentlessly Pursue Excellence
- We Demand a Culture of High Integrity
- We Have a Positive, Can-Do Attitude
- We Are Solution Oriented

**Moving People Forward**